

Message Text

UNCLASSIFIED

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ACTION COME-00

INFO OCT-01 EA-09 ISO-00 EB-08 /018 W
-----021209Z 021860 /23-11
R 020125Z APR 77
FM AMEMBASSY TAIPEI
TO SECSTATE WASHDC 3058

UNCLAS TAIPEI 1844

E.O. 11652: N/A
TAGS: BEXP, TW
SUBJECT: MAJOR PROJECT: GYPSUM BOARD PLANT

REF : A) STATE 068703, B) 052054

1. THE EMBASSY HAS BEEN CONTACTED BY BOTH FETTLE ON BEHALF OF COE MANUFACTURING COMPANY AND RICH FULL COMPANY ON BEHALF OF COMBUSTION ENGINEERING (SEE REF B) WITH REGARD TO SUBJECT PROJECT. BOTH FIRMS STATE TENDER SO RIGGED THAT U.S. FIRMS DO NOT QUALIFY. FIRMS BOTH CLAIM TENDER DESIGNED TO PERMIT JAPANESE FIRM TO OBTAIN CONTRACT.

2. PRIOR TO CONTACT WITH FETTLE EMBASSY OFFICERS HAD CALLED ON K.S. CHANG, VICE MINISTER OF ECONOMIC AFFAIRS AND ECONOMIC/COMMERCIAL COUNSELOR HAD WRITTEN Y.S. SUN, MINISTER OF ECONOMIC AFFAIRS, URGING THAT TENDER BE AMENDED TO PERMIT PARTICIPATION OF U.S. FIRMS AND GIVING BACKGROUND FILE ON COMBUSTION ENGINEERING (EHRSAM) PROVIDED BY RICH FULL COMPANY. NO RESPONSE HAS BEEN RECEIVED TO DATE ALTHOUGH ECON/COMM COUNSELOR HAS FOLLOWED UP LETTER WITH CALL ON Y.S. SUN ON THIS AND OTHER MATTERS.

3. EMBASSY NOW PREPARING WTDR ON FETTLE ENGINEERING WHICH HAS PROVIDED EMBASSY WITH COMPLETED QUESTIONNAIRE. ACCORDING TO FETTLE, THE FIRM WAS ESTABLISHED ON 1975 AND CURRENTLY EMPLOYS 43 PERSONS. PAID UP CAPITAL IS UNCLASSIFIED

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\$131,578 AND ANNUAL SALES VOLUME IS \$789,473. IT ACTS AS AGENT AND DISTRIBUTOR AND PROVIDES ENGINEERING SERVICES IN TAIWAN. THE INTERNATIONAL COMMERCIAL BANK OF CHINA INDICATES THAT THE FIRM IN THE NAME OF MRS. SAXON SU OPENED A CHECKING ACCOUNT IN APRIL, 1975, HAS MAINTAINED IT WITH CURRENT AVERAGE BALANCES IN LOW SIX FIGURES (NT\$), WITHOUT ADVERSE RECORD. NO CREDIT HAS BEEN REQUESTED

BY FIRM AND DEALINGS WITH FIRM HAVE BEEN SATISFACTORY.
EMBASSY CANNOT SUBSTANTIATE FETTLER'S CLAIMS TO EXTENSIVE
EXPERIENCE WITH CHINA PHOSPHATE.

4. NAMES OF ADDITIONAL POSSIBLE AGENTS:

NEW ASIA CONSTRUCTION & DEVELOPMENT CORP.
P.O. BOX 17-344, TAIPEI, TAIWAN
CONTACT: T.K. TZOU, PRESIDENT
CABLE: NESASIACON TELEX: 23265 PHONE: 5931977

R.P.T. INTERGROUPS INTERNATIONAL LTD.
P.O. BOX 58247, TAIPEI, TAIWAN
CONTACT: JACKSON K.D. CHEN, PRESIDENT
CABLE: "RPTI" TELEX: 22383 FEUTRA PHONE: 5313111

GRAND ENGINEERING & TRADING CO., LTD.
P.O. BOX 1593, TAIPEI, TAIWAN
CONTACT: ROBERT C.T. HUANG, PRESIDENT
CABLE: GENTRACO TELEX: 21605 PHONE: 5517244

DELTA CONSULTING ENGINEERS, LTD.
P.O. BOX 1940, TAIPEI, TAIWAN
CONTACT: P.Y. CHANG, BOARD CHAIRMAN
CABLE: DELTAINC TAIPEI TELEX: 11274 DELTAINC
PHONE: 3114731.

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Sent Date: 02-Apr-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01-Jan-1960 12:00:00 am
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D770114-0542
Format: TEL
From: TAIPEI
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1977/newtext/t19770494/aaaadduc.tel
Line Count: 88
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Litigation Codes:
Litigation History:
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Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: 77 STATE 68703
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 05-Jan-2005 12:00:00 am
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 2915421
Secure: OPEN
Status: NATIVE
Subject: MAJOR PROJECT: GYPSUM BOARD PLANT
TAGS: BEXP, TW
To: STATE
Type: TE
vdkgvwkey: odhc://SAS/SAS.dbo.SAS_Docs/625101ab-c288-dd11-92da-001cc4696bcc
Review Markings:
Margaret P. Grafeld
Declassified/Released
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22 May 2009
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